

January 31, 2005

Dear Medicaid Provider:

The Department of Medical Assistance Services (DMAS) is pleased to announce the expansion of its managed care programs in your area beginning fall of 2005. These programs will provide services to individuals enrolled in the Medicaid and the Family Access to Medical Insurance Security (FAMIS) programs through Managed Care Organizations (MCOs). DMAS' managed care expansion efforts with MCOs have been highly successful, especially in the areas of efficiency, quality, and access to care.

Representatives from the MCOs may be contacting you regarding provider contracting and network development. DMAS strongly encourages all Medicaid enrolled providers to pursue contracts with these MCOs. In order for providers to serve DMAS' managed care recipients in the expansion areas, providers must contract with participating MCOs in the area. Providers should be aware that Medicaid participation does not guarantee participation with a MCO.

The enclosed chart reflects the localities and the names of the MCOs that have indicated their intent to participate in the expansion in your area. The chart also gives a telephone number for each MCO if you wish to contact them directly.

We encourage PCPs who want to continue to serve their current MEDALLION patients to contract with one or more of the MCOs that will be participating in the expansion for your area, as the MEDALLION primary care case management program will no longer be operational.

If you have any questions regarding this letter, please contact Bud Flippo at 540-857-6122 or by email at [Cary.Flippe@dmass.virginia.gov](mailto:Cary.Flippe@dmass.virginia.gov). Thank you for your cooperation and interest.

Sincerely,

Health Care Services Division  
Department of Medical Assistance Services

Enclosure

### Managed Care Expansion List

Effective Date	Expanding MCO Name	Contact Number	Entering Localities of:	Current Plan*:
November 1, 2005	Virginia Premier Health Plan	804-819-5160	Buckingham Fluvanna Nelson	Optima Family Care  and  UniCare Health Plan
May 1, 2006	Anthem HealthKeepers Plus	804-354-7060	Charlotte Danville Pittsylvania	Optima Family Care  and  MEDALLION Primary Care Case Management Program**
May 1, 2006	Southern Health-CareNet	800-424-0077	Amherst Appomattox Campbell Lynchburg	MEDALLION Primary Care Case Management Program**
	Optima Family Care	877-865-9075		
	Virginia Premier Health Plan	804-819-5160		

\*The current MCO in these areas will continue to provide healthcare services.

\*\* The MEDALLION Primary Care Case Management program will no longer be operational in these areas.